

Chrysostomides

Advocates & Legal Consultants

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Margarita Louca

Senior Associate



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Margarita is an Associate lawyer at our Firm, having joined the corporate and commercial department in February 2018. She previously practised as a Corporate and Commercial lawyer in reputable firms in Cyprus and in the United Kingdom. Margarita works with clients in various industries and has expertise in advising on a broad range of corporate matters, including private acquisitions and disposals, corporate finance, restructuring and corporate governance, as well as commercial matters including joint ventures and Terms of Business.

Margarita is dual-qualified to practise in Cyprus, and in England & Wales.

Banking & Secured Financing

Margarita is involved in financing transactions, acting on behalf of borrowers and lenders, including the review and drafting of loan and facility documentation, and advising on various types of security.

Cross Border Transactions, M&A & Restructures

Margarita advises clients on the acquisition/sale of various types of businesses/companies, both domestic and cross-border. Her work includes carrying out legal due diligence on the target companies, drafting and/or reviewing the sale and purchase agreement and other related documents, and attending matters relating thereto up to the completion of the transaction.

Margarita has also been involved in various restructurings and reorganisations of companies and groups.

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Corporate & Commercial Law

Margarita advises clients on all aspects of corporate governance, including directors' duties, board and shareholder issues, constitutional and share capital issues. She has considerable experience in negotiating and advising clients on joint venture and shareholder arrangements, as well as drafting Terms of Business, Confidentiality/ Non-Disclosure Agreements and other commercial contracts.

Telecommunications, Media & Technology Law

Margarita advises tech businesses at various stages of their lifecycle, including on matters of corporate borrowing and secured lending, acquisitions and disposals, joint ventures and investments. She has developed a good knowledge of various technology issues and their relevant regulatory framework, through carrying out due diligence on technology companies and by drafting and negotiating documents and agreements that need to be put in place in connection with corporate/commercial transactions.

Recent examples of her work include:

- carrying out, from the Cyprus perspective, of a cross-border due diligence review of a multi-national leading group, involved in the provision of IT Services, for its proposed acquisition.
- acting on behalf of an investor in relation to the financing of Cyprus companies involved in the invention of a smart device. The firm's role included the negotiation and advising on the structuring of the transaction, appropriate security package and issuance of secured convertible notes, as well as consideration of technical issues arising from the nature of the assets to be secured.
- acting on behalf of the lender on the financing of a company of a group dealing with the provision of mobile broadband services via satellite. This involved extensive consideration of the regulatory framework applicable to the security assets, advising on the appropriate form of security to be granted and other requirements (obtaining of consents from governmental authorities etc), and analysing issues relating to the enforcement of the security over such assets.

Energy Law

Margarita has assisted clients in the acquisition and disposal of companies operating in the renewable energy sector, both locally and abroad. She dealt with all stages of the transaction, including conducting extensive due diligences of both the companies and their assets/projects, advising on the financing and acquisition of renewable energy projects, reviewing and advising on project and corporate finance loan and security documentation as well as reviewing or drafting and negotiating sale and purchase agreements, joint venture

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agreements and material project contracts e.g. operation and maintenance agreements, licences, power production agreements etc.

Margarita focuses on delivering legal support for non-contentious matters by utilising industry insight gained through her experience in dealing with the commercial and regulatory issues applying to the renewable energy sector in Cyprus.

Education

- Legal Practice Course, BPP Law School (2008)
- LLM, Corporate & Commercial Law, University College London (2007)
- LLB (Hons), University of Warwick (2006)

Admitted

- Cyprus Bar Association (2009)
- Solicitor of the Senior Courts of England and Wales (2015)

Languages

- Greek
- English

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